SOLUTION PROVIDER MEMBERSHIP

The Middle East offers a tremendous opportunity for technology in general and cloud in specific. Taking full advantage of this market, however, requires a collective effort by major stakeholders to ready the infrastructure accommodating cloud computing. MENACA provides a unified voice to help tackle challenges that no one company - no matter the size - can do on their own. Join our elite line-up of members to set a direction for the marketplace and position yourself as a leading cloud service provider.

MEMBERSHIP BENEFITS

As the only cloud-focused, regional industry Association, we offer a multitude of benefits to our Solution Provider Members.

*Position Yourself as a **Thought Leader***

Having been founded by some of the most respectable names in the industry, the Alliance is on its way to becoming *the* cloud authority in the region. Your involvement in our initiatives would position your organization as a progressive player within the industry. Our works e.g. Cloud Competitiveness Index have already become industry-wide points of reference and by joining us you will have the opportunity to help make such tools - show casing your thought leadership in the cloud space.

for more information on the Alliance's works and on membership privileges please contact us at info@menacloud.org

Get Access to First-hand, Quality *Knowledge*

The Alliance uses its resources to create member-only content. Our tools are designed, created and used by our members based on feedback we receive from governments, regulators, end-users and other important role-players in the ecosystem. By joining us, hear directly from these stakeholders and become a part of MENACA's knowledge-creating initiatives. As a member organization, you will also have an opportunity to lead projects aimed at producing insights into the region's data-starved markets.

Plug Yourself into Our *Community*

The Alliance is a community and not just any community, but one that represents a diverse group of stakeholders in the industry. Our goal is to create trust in the region which makes our network a unique opportunity to connect with local cloud intelligence.
Our MENACA-branded events, for example, have always been a great success attended by major

decision makers and sponsored by the biggest industry names. Also our neutrality has made MENACA one of the most sough-after sponsors of major regional events.

WHO SHOULD APPLY

If you are a cloud service provider with a vested interest in gaining unique insights into the MENA region's markets and positioning yourself at the forefront of the technology scene, the Alliance is your gateway to a wealth of information and a unique opportunity to brand your company as a cloud thought leader int he region.

HOW TO JOIN

Please complete and submit our **Solution Provider Membership Application Form** at www.menacloud.org/membership/Solution Provider
Our team will be reaching out as soon as you application has been received and approved.

Annual Solution Provider membership fee starts at **USD 15,000**.

About MENACA

Middle East & North Africa Cloud Alliance is a MENA's leading vendor-agnostic industry Association focused on monitoring, identifying and resolving issues around cloud adoption. MENACA strives to give the industry a unique voice and to provide a wide range of stakeholders with unbiased insights into the region's cloud ecosystem. Our founding members include global as well as regional leading technology thought-leaders with a vested interest in creating a dialogue around cloud computing and its impact on MENA's digital economies.

Some of Our Members

EQUINIX   Hewlett Packard Enterprise   DXC.technology   intel

redhat   HUAWEI   Microsoft

MENA Cloud Alliance
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